

MANAGEMENT AND ORGANIZATIONAL BEHAVIOUR

Time: 3 Hours

Max. Marks: 75

*Answer Any FIVE Questions, one from each unit
Question No. 11 is Compulsory*

UNIT-I

- 1a. Illustrate the principles of management. 6M
b. What is the system approach in management? Explain different levels of management. 6M

(OR)

- 2a. What is Social Responsibility? Why do companies undertake it? 6M
b. Elaborate the various tools and techniques of decision making 6M

UNIT-II

- 3a. Describe the concept of controlling in management and explain its nature and importance. 8M
b. Explain types of power. 4M

(OR)

- 4a. Define organizational structure and explain bases of organization structure with suitable examples. 6M
b. Discuss the advantages and disadvantages of decentralization of authority 6M

UNIT-III

- 5a. Discuss the nature and scope of organizational behavior. 6M
b. Elucidate the linkages of organizational behavior with other social sciences. 6M

(OR)

- 6a. Define perception and explain perceptual process. 6M
b. Discuss about Individual roles and organizational goals in organization. 6M

UNIT-IV

- 7a. Explicate the Maslow theory with proper illustrations. 6M
b. Describe the transactional Analysis. 6M

(OR)

- 8a. Define groups and explain stages in formation of groups. 6M
b. Write a short note on Johari Window model. 6M

UNIT-V

- 9a. What is organizational conflict? How to manage them? 6M
b. Explain the difference between groups and teams. 6M

(OR)

- 10a. Why do people resist change? As a manager, how would you overcome such resistance? 6M
b. Discuss about causes and consequences of organization conflict. 6M

Code No: MB1911/R19

11. **CASE STUDY**

15M

You are a MD of ABC Ltd. You plan to automate the assembly line to increase the quantity and quality of production. New machines are installed and the proper training has been given to operators. It seems that even having advance system and all required supports, the production is declined. A meeting of managerial heads has been called. The HR manager stated that the workers are fear of job loss due to increasing automation and no additional incentives are offered to them for increased production. The low morale of worker is thus the reason of low production. You want to solve the problem in consultation with your subordinates.

Questions:

- i) As a MD of ABC Ltd identify the problem and find a suitable solution.
- ii) What steps will you take to solve this problem?
- iii) Write the justification for your decision.
