

R16

Code No: 138GN

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD

B. Tech IV Year II Semester Examinations, September - 2020

ORGANIZATIONAL BEHAVIOUR

(Common to CSE, IT)

Time: 2 Hours

Max. Marks: 75

**Answer any Five Questions
All Questions Carry Equal Marks**

- 1.a) Explain briefly the process of impression management.
- b) What are attribution errors? [8+7]
- 2.a) What is 'Figure-Ground'?
- b) What are the limitations of the use of stock options as reward system? [7+8]
- 3.a) What are the barriers to changing attitudes?
- b) What is Hertzberg's two factor theory? [7+8]
- 4.a) Explain what is meant by realistic optimism.
- b) What is the role of religion in motivational differences between cultures? [7+8]
- 5.a) Explain the major types of role conflicts.
- b) What are the types of information for upward communication? [7+8]
6. What are the useful techniques an individual can adopt for eliminating or managing effectively prolonged stress. [15]
- 7.a) Bring out the difference between authority and power.
- b) What is legitimate power? [8+7]
8. Briefly describe the differences between traditional transactional leader and transformational leader. [15]

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